



QTCUK LTD



Regulated by

RICS[®]

QTC – Your Partner in Construction Success



Delivering Practical Solutions for the Construction Industry

At QTC, we understand the challenges and pressures our clients face on a daily basis. We recognise the complexities of managing projects in today's construction environment, which is why we tailor our expert guidance to address the specific needs of your business. Our focus is on providing practical, hands-on solutions that not only resolve issues efficiently but also align with your commercial objectives, ensuring projects are delivered on time, within budget, and free from unnecessary disruptions.



Our Mission



At QTC, we know the realities of construction and the everyday pressures that come with delivering successful projects. We are more than just consultants—we are your trusted partners. By understanding the specific challenges you face, we work alongside your team to not only resolve current challenges but also contribute to the long-term growth of your people, thus playing our part in contributing to the industry. Our aim is to be the partner you can rely on whenever you need assistance, whether it's for day-to-day challenges or long-term strategic planning. We don't just solve problems; we help build stronger, more capable teams, empowering your staff to manage future projects with greater confidence and success.



Why Our Clients Choose QTC



Tailored Expertise for Every Project

We understand that every project has its own risks and challenges. Our team takes the time to understand the specific needs of your business, offering bespoke strategies that align with your goals and help you navigate project complexities

Trusted Professionals with Real Experience

Our team is made up of industry-recognised professionals with extensive real-world experience. With credentials from leading institutions like RICS, CIArb, and ICCP, we bring the expertise needed to manage risks and avoid costly mistakes, ensuring your project's success.

Results that Align with Your Goals

We focus on delivering outcomes that directly benefit your business. From managing contracts and controlling costs to resolving disputes, our track record of success speaks for itself. We are committed to helping you achieve the best possible results, every step of the way.

A Long-Term Partner in Your Success

We work alongside your team to not only resolve current challenges but also contribute to the long-term growth of your people, thus playing our part in contributing to the industry. Our goal is to build a strong relationship with you, ensuring we're always there when you need us, helping your team achieve continued success.



1. Procurement Strategy & Tendering



Challenges: Securing the right contractors and suppliers is essential to the success of your project. Poor procurement practices can result in delays, subpar work, and cost overruns, putting your project at risk.

What We Offer

- **Procurement Route & Contract Selection:** We help you choose the most suitable procurement route (e.g., traditional, design & build, management contracting) and contract type (NEC, JCT, bespoke) based on your project's goals and risk profile.
- **Work Package Development:** We develop detailed work packages that clearly outline project requirements and responsibilities.
- **Tender Documentation Preparation:** We prepare comprehensive tender documents that specify clear selection criteria and expectations.
- **Tender Management:** From start to finish, we manage the tender process, ensuring transparency and compliance.
- **Bid Evaluation:** Our experienced team conducts thorough bid evaluations to help you select the best contractor and supplier.
- **Contract Negotiation & Award:** We assist with negotiating favourable terms and awarding contracts.



2. Project & Construction Management



Challenges: Managing construction projects comes with constant pressure to stay on schedule and within budget. Unexpected issues, tight deadlines, and cost control are critical elements that require ongoing management.

What We Offer

- **Project Planning & Scheduling:** We develop detailed project schedules that ensure every phase is delivered on time.
- **Performance Monitoring:** We regularly track progress and identify potential risks early, implementing solutions to keep the project on course.
- **Risk Management:** We provide active risk management, identifying potential issues before they escalate and ensuring they are effectively mitigated.
- **Quality Control:** We maintain stringent quality standards, conducting regular inspections and ensuring compliance with project specifications.
- **Budget & Cost Control:** We manage your project's budget closely, ensuring costs are controlled and maximised value is achieved



3. Contract Administration & Commercial Management

Challenges: Mismanaged contracts can lead to disputes, delays, and financial losses. It's vital to have clear oversight of contracts, especially when dealing with variations, payments, and claims.

What We Offer

- **Contract Drafting & Review:** We draft and review contracts to ensure clarity, fairness, and alignment with your project objectives.
- **Claims & Variations Management:** We manage claims and variations efficiently, ensuring that changes are fair and in line with contractual obligations.
- **Payment Management:** We manage payment schedules, ensuring that payments are made on time and in accordance with contract terms.
- **Cost Forecasting & Control:** We provide financial oversight, with cost forecasting and control to ensure budgets are adhered to.
- **Commercial Reporting:** We provide regular commercial reports, keeping you informed of your project's financial performance and contract compliance.



4. Dispute Avoidance & Resolution



Challenges: Disagreements over variations, payments, or contract terms can derail projects and lead to costly legal disputes. If not managed early, these issues can cause significant delays and financial strain.

What We Offer

- **Dispute Prevention:** We help you identify potential disputes early and put strategies in place to avoid them.
- **Claims Substantiation:** We prepare detailed claims with all necessary documentation, providing strong substantiation for your claims.
- **Negotiation & Mediation:** We assist with resolving disputes through negotiation and mediation, aiming to resolve conflicts before they escalate to formal legal proceedings
- **Adjudication & Arbitration:** When disputes cannot be settled amicably, we support you through formal adjudication or arbitration to protect your interests.



5. Training and Coaching



Challenges: The construction industry is constantly evolving, and it's important for professionals to stay updated with the latest practices and regulations. Without proper training, teams may struggle with the complexities of modern project delivery.

What We Offer

- **Contract Management Training:** We offer in-depth training on NEC, JCT, and bespoke contracts, helping your team understand and manage contractual obligations effectively
- **Commercial Awareness Coaching:** We provide training to help your team manage the financial aspects of project management, including cost control, payment processes, and claims management.
- **Dispute Resolution Training:** We prepare your team to handle conflicts efficiently, ensuring they can manage disputes before they escalate
- **Project Management Coaching:** We offer hands-on coaching in project planning, risk management, and performance monitoring to ensure your team delivers high-quality results.



Sectors of Experience



Our team has extensive experience across a variety of sectors, including:

- **Buildings**
 - Residential
 - Commercial
 - **Hospitals**
 - **Schools**
 - **EV Charging**
 - **Highways**
- **Utilities**
 - Water
 - Telecommunications
 - Overhead Lines
 - High Voltage (HV) Cables
 - Substations
 - Power Generation
 - **Rail**

With experience in these diverse sectors, QTC understands the unique challenges each project presents and is well-positioned to provide expert support tailored to your needs



Our Recent Projects

- **Porth Wen EDF Substation**

Value: £10 Million

Managed the full contract administration and commercial strategy, ensuring that the project was delivered on time and within budget despite contractor variations and site challenges.

- **EV Charging Stations**

Value: £2.8 Million

Delivered a complete procurement and tendering strategy, ensuring the selection of the right contractors and achieving budget efficiency throughout the project.

- **RATP Bus Depot**

Value: £5 Million

Provided contract advice, participated in contract negotiations, and assisted with contract administration, ensuring smooth progress and successful delivery of the project.



Book Your Free 30-Minute Consultation Today

We understand that every project comes with its own unique set of challenges. That's why we offer a **free 30-minute consultation** to discuss your specific needs and how we can help you achieve success. Let us provide you with expert advice, tailored solutions, and practical strategies to move your project forward.





 (+44) 333 - 3034572

 info@qtcuk.com

 www.qtcuk.com

 <https://www.linkedin.com/company/qtc-uk-ltd/about/>